



CENTRAL VIRGINIA CRIMINAL JUSTICE ACADEMY

Training Announcement



TITLE: FBI Crisis Negotiations for First Responders

LOCATION: CVCJA
1200 Church Street
Lynchburg, VA
434/455-6190

DATE/TIME: April 17, 2024 (0800-1700 Hours)

DESCRIPTION: This one-day course is designed specifically for first responders and will provide 8-hours of career development. This course is designed for all levels of experience.

REGISTRATION: Individuals wishing to reserve a slot must submit a student **enrollment form**.

CONTACT: For additional information, contact Ron Staton at (434) 455-6188.

PAGE(S): 3

Crisis Negotiations for First Responders - Course Outline

- Critical Assessment
- Instrumental versus Expressive
- Behavioral Continuum
- Instrumental Situations
- Expressive Situations
- Crisis “Teeter Totter”
- Verbal Containment
- Crisis Intervention Process
- Listening For Emotions
- Negotiations Techniques
- Setting Boundaries
- Minimization
- Active Listening
 - Active Listening Techniques
 - Minimal Encouragers
 - Open-Ended Questions
 - Reflecting/Mirroring
 - Emotional Labeling
 - Paraphrasing
 - “I” Messages
 - “Effective” Pauses
 - Summarize
 - Influencing Behavioral Change
 - Active Listening
 - Empathy
 - Rapport
 - Influence
 - Behavioral Change
- Suicide Intervention
 - Why Suicide Assessment
 - Suicide
 - Suicide Intervention Flow Chart
 - Risk Assessment
 - Suicide Risk Factors

Instructor Bio:

SA Johnny “Chip” Lavender

- Special Agent Johnny Lavender graduated from the Federal Bureau of Investigation (FBI) Academy in July 2002 and was then assigned to the Tampa field office. SA Lavender investigated White Collar, Civil Rights and Domestic Terrorism cases in Tampa for 12 years. In July 2014, SA Lavender was promoted to Supervisory Special Agent (SSA) at the Humint Operations Unit in Fredericksburg, Virginia where he taught source operation and handling to new agent trainees. In January 2016, SA Lavender accepted an SSA position at the FBI Academy where he supervised the training of new agent trainees. In July 2017, SA Lavender transferred to the Richmond field office and investigated Civil Rights, Fraud Against the Government and Public Corruption matters. SA Lavender is a certified FBI crisis negotiator (2017), a certified FBI adjunct instructor (2014) and a certified FBI Online Undercover Employee (2012).