



**CO-SPONSOR: CENTRAL VIRGINIA
CRIMINAL JUSTICE ACADEMY**

HOSTAGE NEGOTIATIONS PHASE III

MARCH 1-5, 2027



TRAINING COST

\$725

REGISTRATION INFORMATION

Register at www.PATC.com or [click here](#) to view more course information and register.

COURSE OVERVIEW

Phase III of the Hostage Negotiations program builds on the foundational knowledge of Phases I and II. It covers supervisory and management skills for negotiation teams and scenes, expertise in predicting resolutions for hostage situations, analysis of mentally disturbed risks, tailored communication skills, stress management, negotiation strategies for correctional facilities, and addressing PTSD in victims.



JACK CAMBRIA
Instructor

TRAINING LOCATION

Central Virginia Criminal Justice
Academy
1200 Church St.
Lynchburg, VA 24504

HOTEL ACCOMIDATIONS

Courtyard Lynchburg
4640 Murray Pl.
Lynchburg, VA 24502
Phone: 434-846-7900
Contact Hotel for Stat Govt. Rate

QUESTIONS?

www.PATC.com
1-800-369-0119

Hostage Negotiations and Crisis Intervention Certification Phase III

Instructor: Jack Cambria

Lt. Jack Cambria is a recently retired member of the New York City Police Department who has contributed 33 ½ years of exemplary service. He has served for 16 years in the Emergency Service Unit (ESU), whose primary focus is to provide Rescue, Tactical (SWAT), and Counter-Terrorism services to the City of New York. He was assigned to ESU in the ranks of Police Officer, Sergeant and Lieutenant. He has extensive experience and certifications in all facets of these operations and is a New York State Certified Police Instructor. He holds numerous awards for bravery and dedicated service. He has responded to and served on many high-profile assignments such as both World Trade Center disasters, plane crashes, and a variety of hostage and barricade situations, particularly violent and suicidal individuals. He also served as the Rescue Team Manager on the FEMA-Urban Search and Rescue Task Force. Because of his solid foundation of achievements, Jack was assigned to command the agencies elite Hostage Negotiation Team for the last fourteen-years of his career. His duties consisted of coordinating the efforts of over 100 negotiators, who responded throughout New York City to all hostage related assignments. He was responsible for the training and certification of all new negotiators and refresher training of all of the current members of the team. Jack has and continues conducting in-service training for many international, federal, state and local law enforcement and corporate agencies. In 2006, he and two selected members of his team were dispatched to the U.S. Military Base at Guantanamo Bay, Cuba to conduct hostage negotiation training for members of the United States Joint Task Force. He has also served as a technical consultant in the entertainment industry, where he advised on major motion pictures. Jack has authored several scholarly articles on negotiations and has achieved his master's degree in criminal justice.

Course Objectives:

This training module is a continuation of Phase I and Phase II that builds on the solid foundation of both the theories and practicum of Hostage Negotiations.

Phase III will provide a comprehensive understanding of:

- A. Supervisory and Management of a Hostage Negotiation Team and Hostage Scene
- B. Expert Witnessing and Prediction of Resolution of Hostage / Barricade Situations.
- C. Mentally Disturbed, Suicide Risk Analysis, Managing Threatening Situations
- D. Stress & Anxiety Management and Psychological Threat Assessment
- E. Communication and Negotiations Skills with the Mentally Impaired
- F. Communication and Negotiation Skills Applicable to Jail and Correction Facilities
- G. Dealing with victims of P.T.S. D.
- H. This is a Tested Training Class. A 50 Question Test Based on Phase I, II & III will be given. A Passing Score of 70% or greater is required to receive your Certification Certificate. Each student will be critiqued on their ability to fulfill the duties of the primary negotiator

NOTE: To qualify to take Phase III Hostage Negotiations Certification you must have completed Phase I & II Hostage Negotiations through Public Agency Training Council. No other hostage training courses will qualify an individual / team qualify to take Phase III.

Day 1

8:00 a.m. - 8:30 a.m.

Registration

8:30 a.m. - 12:00 p.m.

Orientation, course introduction and “Psycho–Logic”

How to Understand the Mentally Disturbed

Stress and Anxiety Management Techniques

12:00 p.m. - 1:00 p.m.

Lunch

1:00 p.m. – 4:30 p.m.

Suicide Risk Analysis and Intervention

Identification and Management of Individuals with Mental Disturbances

Day 2

8:00 a.m. - 12:00 p.m.

Communication and Negotiation Skills Applicable to Jail and Correction Facilities

12:00 p.m. - 1:00 p.m.

Lunch

1:00 p.m. - 4:30 p.m.

Communication and Negotiation Skills Applicable to Jail and Correction Facilities
(continued)

Homework Research Assignment

Day 3

8:00 a.m. - 11:30 a.m.

When It's One of Our Own

11:30 a.m. - 12:30 p.m.

Lunch

12:30 p.m. - 4:30 p.m.

Legal Issues

Active Listening: Case Reviews

Homework Research Assignment

Day 4

8:00 a.m. - 4:30 p.m.

Student Practical Exercises

*Students will be evaluated individually during Role Plays Each student will
be rated on their performance and knowledge of Negotiations*

11:30 a.m. - 12:30 p.m.

Lunch

Homework Research Assignment

Day 5

8:00 a.m. - 12:00 p.m.

Negotiations with Sovereign Citizens & Extremist Groups Hostage

Equipment Written Test— There will be a 50-question test.

12:00 p.m.

Certificate Presentation